



**BRIAN LLOYD**  
VICE PRESIDENT

## CURRENT ROLES AND RESPONSIBILITIES

### **BEACON DEVELOPMENT GROUP (2003-Present)**

#### **Vice President**

Brian has developed or is currently working on 40+ projects worth more than \$500 million while at Beacon. He has primary responsibility for all third-party consulting projects and client relationships. As part of the Leadership Team, he jointly manages the overall development pipeline for all Beacon projects including supervising housing developers, development assistants, and construction managers. Brian has worked with most affordable housing funding sources, public and private, in Washington State: Historic and Low-Income Housing Tax Credits, taxable and tax-exempt bank loans, bridge funding, construction loans, and City, County and State funding.

## PAST PROFESSIONAL EXPERIENCE

### **BANK OF AMERICA (2000-2003)**

#### **Vice President, Community Development Banking**

Brian closed \$42 million in debt facilities for 11 projects while at BofA. He analyzed and underwrote loan applications, obtained credit approval, documented and closed loans, managed loan funding during construction, and maintained credit relationships with non-profit and for-profit developers involved in the creation and preservation of affordable housing.

### **EAH HOUSING; SAN RAFAEL, CA. (1994-2000)**

#### **Project Manager and Senior Project Manager**

Brian managed all aspects of project development including site acquisition, predevelopment, entitlements, design, financing and construction for one of the Bay Area's largest non-profit housing development corporations.

## REPRESENTATIVE PROJECTS

### **CHIEF SEATTLE HOUSING, Seattle, WA**

Chief Seattle Club, 80 apartments for extremely low income/homeless plus 7500 SF commercial/program space

### **FILIPINO COMMUNITY VILLAGE, Seattle, WA**

HumanGood & Filipino Community of Seattle, 95 apartments plus 4800 SF learning center

### **PIKE PLACE MARKET WATERFRONT ENTRANCE, Seattle, WA**

Pike Place Market PDA, 40 new apartments for low-income seniors.

## EDUCATION & COMMUNITY ENGAGEMENT

**HOUSING DEVELOPMENT CONSORTIUM OF SEATTLE-KING COUNTY:** Board Member, 2014-present; Board President, 2017- 2018

**CAPITOL HILL HOUSING:** Board Member, 2007-2014; Board Chair, 2013 - 2014

**HARVARD UNIVERSITY:** Master of Public Policy, John F. Kennedy School of Government

**PACIFIC LUTHERAN UNIVERSITY:** Bachelor of Arts, summa cum laude

